



## What we bring

- Dedicated focus to healthcare investing for over fifteen years
- Strategic guidance and support from seasoned healthcare operators, practitioners and investors
- Experience navigating complex healthcare ecosystem
- Gateway to the Nation's largest integrated healthcare delivery system
- Nationally recognized brand name and image
- Opportunities for strategic collaboration with the leader in accountable care
- Access to World-class limited partner investors including Tufts Health Plan and The Hospitals Contribution Fund of Australia (HCF)

## What we look for

Kaiser Permanente Ventures invests predominantly in HCIT and services, as well as diagnostics, drug delivery and therapeutic medical devices. We are looking for companies that meet the following characteristics:

- Significant innovation in delivery of care
- Ability to enhance KP's quality of care, operations and cost structure
- U.S. annual market potential >\$500M
- Experienced management team with previous successes
- Raising a Series A round financing or later
- Seeking a syndicate of leading venture capital healthcare investors
- Opportunity for Kaiser Permanente Ventures to initially invest \$7M - \$10M in equity

### Select Investments: Kaiser Permanente Impact



KP is implementing Health Catalyst's data warehouse in several regions and across the national platform for select use cases.



KP entered into national contract and is currently utilizing the product at multiple KP facilities.



KP awarded MetricStream a national contract for audit and compliance.



Supporting KP implementation of new Epic modules.



KP is Xanitos' largest customer and utilizes Xanitos' services at multiple KP hospitals.



KP outsourced its product purchasing activity to Broadlane.



KP's preferred provider for temporary nurse staffing.

## Partners in Health Care Innovation



## Current Investments: Healthcare Information Technology and Services



## Current Investments: Medical and Diagnostic Products



## Realized Investments



## Partners in Health Care Innovation